CAL WILSON
38228 Glenmoor Drive
FREMONT, CA 94536

INVOICE

00836

[redacted]

TO Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

DATE	August 26, 1983
CUSTOMER ORDER NO.	Bidder #163
SALESPERSON	CW
VIA	First Class Mail

TERMS: Net 15

QUANTITY	DESCRIPTION	PRICE	AMOUNT
	LOT PRICE		
	237 $17.00		
	240 $27.00		
	253 $27.00		
	TOTAL		$71.00
	HANDLING		$ 1.50
	POSTAGE AND INSURANCE		$ 2.98
	(CREDIT FROM SALE #4)		($15.00)
	AMOUNT DUE		$60.48

Dear Eric:
No success in selling your Crosby during A.N.A. The three copies in Kolbe's sale were all bought in for $200.00 to $400.00! I'll keep trying. Probably will list it in my next sale, scheduled for November.

Best Regards,

Cal

Cal Wilson

ORIGINAL

Thank You!

Cal Wilson
38228 GLENMOOR DRIVE - FREMONT, CA 94536 - [redacted]

Answered 1/13/84 by note

November 21, 1983

Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

I have just commenced preparing the catalogue for my January 14 public auction to be held in San Jose, California. I would like to include your copy of Crosby, but I felt I should clear it with you before doing so. As you may have noticed, Early Coins of America has not brought very high prices in the past several literature sales. Two of the three in Kolbe's C.O.I.N. auction were bought in at less than $300.00. Likewise, two of the three in Jack Collins's Long Beach sale were bought in at similar prices. The copy that did sell was quite nice, and still only brought around $500.00. Last Friday evening at the V.I.P. Show in Las Vegas, a reasonably nice piece was sold in the auction at $400.00. And this copy included the scarce Woodburytype plate!

No

In any event, I am certain that you can see that the market for the item is, at present, quite soft. The fact that your piece has water-staining (albeit quite minor) will undoubtedly hold the price down. I would like to list the copy and place an estimate of $500.00. If you wish, you could place a protective bid at whatever price you deem necessary to hold it. I would appreciate your advice in the matter.

On another subject, you purchased lot 240 (The Independent Chronicle and The Universal Advertiser of Jan. 1, 1789) in my August auction. This was the newspaper with the article on the Continental Dollar of 1776. Would it be possible for me to obtain a photocopy of the subject article. One of my customers is doing research on the piece, and has made the request of me. I will be pleased to reimburse you for any expenses incurred.

Thank you for your continued support and patronage, and I look forward to hearing from you in the near future. Also, the new Quarterman reprint of Crosby is just marvelous. You, Al Hoch, and others involved in its publication are to be congratulated.

Kindest Regards,

Cal

Cal Wilson

Cal Wilson
38228 GLENMOOR DRIVE [redacted]

June 11, 1983

Mr. Eric P. Newman
P. O. Box 14020
St. Louis, MO 63178

Dear Mr. Newman:

Thank you for your bids in my current mail bid sale. It would appear that you will be successful on most lots, in many cases substantially below your limits. I have not had a large number of bids on the newspapers, but the ones that I have received tend to be very liberal. Unless a late strong bidder comes in, I would suspect that you will obtain lot #26 at around thirty dollars.

With regard to your comment concerning Durst's valuation of the Friedberg book, I can only say that he seldom gives a condition for pieces in his sales, and perhaps the book has been moderately used. Perhaps not. In any case, the one offered in my sale is technically mint, as it is from an unopened case that I recently obtained on consignment. I do know that the card covered version of the work is still available at a suggested retail price of $19.95. I have a number of bids on the lot at thirty dollars and higher, and will probably send out duplicate copies at the thirty dollar level.

Again, thank you for your continued support and patronage, and I look forward to hearing from you in the near future, and hopefully we will have an opportunity to meet during the A.N.A. Convention if you make it out to San Diego. I will have a table at the Convention.

Kindest Regards,

Cal

Cal Wilson

CAL WILSON
38228 Glenmoor Drive
FREMONT, CA 94536

INVOICE

00738

[redacted]

TO Mr. Eric P. Newman
P. O. Box 14020
St. Louis, MO 63178

DATE	June 17, 1983
CUSTOMER ORDER NO.	#69
SALESPERSON	CW
VIA	Book Rate Insured

TERMS: Net 15

QUANTITY	DESCRIPTION	PRICE	AMOUNT
	LOT PRICE TOTAL		$[illegible].00
	7 $10.00 Boston [illegible] Messenger HANDLING		$ [illegible].00
Bank Note Lists	8 $15.00 " " " POSTAGE		$ [illegible].77
	9 $15.00 " " "		
Bank Note Papers	15 $15.00 Newark Advertiser AMOUNT DUE		$255.77
Mark Twain	26 $35.00 [illegible] $20		
	32 $25.00 [illegible] 1869 US Note article		
	36 $35.00 Mint Activity		
	37 $10.00 Gold Notes		
	38 $15.00 20¢ [illegible]		
	55 $15.00 [illegible]		
	227 $30.00 [illegible] Gold Part II		
	278 $25.00 Friedberg on Fractional		

THANK YOU VERY MUCH! IT WAS A PLEASURE TALKING WITH YOU, AND I HOPE YOU ARE PLEASED WITH THE LOTS.

TRIPLICATE

Thank You!

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

June 28, 1983

Mr. Cal Wilson
38228 Glenmoor Drive
Fremont, CA 94536

Dear Mr. Wilson:

I have an original 1875 edition of Crosby which is rebound and the new binding is stamped with gold lettering. Would you like to dispose of it for me? It is in excellent condition. I do not care whether you wish to buy it, auction it, or otherwise, so long as I realize the going price for it, less your commission. Please let me know what you suggest. I will gladly send it to you.

Sincerely,

Eric P. Newman

jah

Cal Wilson
38228 GLENMOOR DRIVE [redacted]

July 3, 1983

Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

Thank you for your payment for the lots from my fourth mail bid sale, and for your nice letter. I hope the lots met your expectations and that you will enjoy them.

I would be pleased to handle the sale of your copy of Crosby. I will be condusting another mail bid sale tentatively scheduled to close in late October, and could include the book in that offering if you so desire. My only concern is that between now and that time, I am aware of three copies of "Early Coins of America" which will be placed on the block - one in my August 14 auction, one in Kolbe's C.O.I.N. sale (Aug. 13), and another which will be offered by Jack Collins in his first auction which will be conducted during the October Long Beach Show. While legitimately scarce, I fear that the appearance of three copies in a span of six weeks might depress the market on this item. Recent offerings have brought prices ranging from $600.00 to $950.00. In any event, if you decide that you would like to consign the piece, I will be more than happy to list it. I just want you to be aware of the possibility that it may not realize a strong price. As we both realize, there is actually no such thing as a totally "unreserved" auction, contrary to the claims and best intentions of cataloguers. Indeed, I find it necessary to "protect" at least a few items in every sale. Generally, I can rationalize this through the disclaimer in my terms of sale, allowing me to refuse ridiculous bids; however, it still is essential, from time to time, to "buy in" a piece on which the consignor has placed an underwritten reserve. I try to avoid this situation where possible, but occasionally it is necessary if I wish to receive a particular consignment. With this in mind, I would entertain accepting your book with a reserve price. My commission fee is twenty percent, which is what Kolbe, Bourne and Collins are presently charging (although George is instituting a ten percent buyer's charge at C.O.I.N.).

Again, thank you for offering me the opportunity to handle the work, and I look forward to hearing from you in this regard. If you can make it out to San Diego, I would certainly enjoy meeting you.

Warmest Regards,

Cal
Cal Wilson

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

July 8, 1983

Mr. Cal Wilson
38228 Glenmoor Drive
Fremont, CA 94536

Dear Cal:

I am certainly in no hurry to sell my Crosby. I can send it to you, and not have it put in auction, and let you sell it privately if the situation arises for the amount bid at one of the forthcoming auctions, less 20% for you, with a minimum net of $500 payable.

In one of the newspapers I bought in your Fourth Bid Sale I cannot for the life of me find the reference to the 1875 National Gold Bank Notes. It is the correct date, in accordance with your catalog, but I think I will return it to you if I cannot find the reference in the next re-readings.

It would certainly be great to meet you and I am thinking about whether to come to San Diego.

Cordially,

Eric P. Newman

jah

Cal Wilson
38228 GLENMOOR DRIVE - [redacted]

July 13, 1983

Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

Thank you for your letter of July 8. If you wish, just send the copy of Crosby, and I will be pleased to handle the sale of it for you. If it's real nice, I would not think there will be any problem realizing your minimum reserve net. Since there will be a number of copies sold at auction just prior to A.N.A., a current "market value" should be determined. I could then show the piece at my table in San Diego at a set price. In no event would I offer it for less than $625.00, which results in achieving your reserve.

I was sorry to learn that you cannot find the article on the National Gold Bank Notes in the newspaper you purchased from my last mail bid sale. I assume you are referring to lot #37, the DAILY MORNING CALL of Jan. 16, 1875. If, by the time you receive this correspondence, you still have not located the piece, by all means, feel free to return it for a full and prompt refund, including return postage and my handling charge. The newspapers were catalogued by the consignor, and I did not review each and every piece, so it may be possible that he catalogued a different issue and gave me the wrong paper. In any event, your satisfaction is my only concern, so do not hesitate to send it back.

I sincerely hope that you find it possible to come to San Diego, and I look forward to meeting you if your schedule allows.

Kindest Regards,

Cal

Cal Wilson

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

July 21, 1983

Mr. Cal Wilson
38228 Glenmoor Drive
Fremont, CA 94536

Dear Cal:

I am sending you under separate cover the rebound original Crosby which you will attempt to sell for $625, with a 20% commission to you. The content is complete, except there is a patch at the top of the title page and a corner off one of the half title pages. The content, however, is perfect.

When you do sell it, I will tell you to whom I wish the proceeds sent.

I am also returning Lot 38 of your last sale as I can find no reference to the 20 Cent pieces in it. Maybe you can find the reference. If you can't, you can refund.

My kindest regards.

Sincerely,

Eric P. Newman

jah

Encl.

Package mailed 7-22-83 UPS
jh

Cal Wilson
38228 GLENMOOR DRIVE [redacted]

July 29, 1983

Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

It was a pleasure speaking with you yesterday evening (all three times!), and I want to thank you for your continued interest and support. I apologize for the inconvenience that I caused in not being able to readily locate the subject articles in which you were interested.

As I mentioned, the Crosby has not yet arrived, but I am looking forward to its arrival. After thinking about it, I will probably offer the book during the A.N.A. Convention at a price of $750.00, and if I have to, I can negotiate downward a bit. But, in no case will I let it go for less than $625.00. In the event that I can sell it above this figure, I will still only retain $125.00 as my commission. That is a fair fee even if I am able to get more for the book.

Again, thanks for the phone calls, and I hope you can make it out for the Convention.

Kindest Regards,

Cal

Cal Wilson

Cal Wilson
38228 GLENMOOR DRIVE [redacted]

Aug. 9, 1983

Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

It was a pleasure talking with you this evening, and thank you for your bids in my sale. Enclosed is a copy of Vol. 2, No. 6 "Numisma," which is one of the two issues which you are lacking. Please accept it with my compliments. I'll try to find Vol. 1, No. 4 for you so that your set will be complete.

I'm sorry that you won't be able to attend the A.N.A., but I do look forward to meeting you in the not too distant future.

Kindest Regards,

Cal
Cal Wilson

Cal Wilson
38228 GLENMOOR DRIVE [redacted] (415) 792-4133

November 11, 1984

Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

Thank you for your letter of 6 December and for your bids in my upcoming mail bid sale. The "Thompson Coin Chart Manual" is complete. The high bid so far is $22.50, so I will get the piece for you at $23.00 assuming no higher bids are submitted. You should get one of the two Griffin's on Bechtler Coinage at or near your bid.

I have placed your copy of Crosby in my January 12 public auction sale. The catalogues will be mailed late next week. Crosby's have been selling in the $300.00 to $500.00 range recently, and I would expect yours to bring something within that range. If it does not bring at least $350.00, I will buy it for my own account at $400.00. Should you not wish this arrangement, just let me know, and I will take alternative steps, or withdraw the piece and return it to you.

Thanks again for your letter and bids, and I wish you the happiest of holiday seasons and a healthy and prosperous 1985.

Warmest Regards,

Cal

Cal Wilson

Cal Wilson
Fine Numismatic Literature
38228 Glenmoor Drive
Fremont, California 94536
[redacted]

January 6, 1985

Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

It was a pleasure talking with you this morning, and thank you again for the bid on lot 113.

I will list below the names and addresses of those collectors, known by me, who actively collect Heath counterfeit detectors. I am confident that each of these gentlemen will be more than happy to assist you in your project, and will share any pertinent information they possess.

Mr. Erwin E. Brauer, 712 Kingsley St., Normal, IL 61761

Mr. Tom Denly, 140 Federal St., Boston, MA 02110

Mr. Bill Acker, P. O. Box 221, Henderson, TX 75652

Mr. Alan Meghrig, 24921 Buckskin Dr., Laguna Hills, CA 92653

In addition, of course, are our friends Champa and Wester, who probably can offer some insight into the subject.

If I can be of any further service, please feel free to call on me at any time.

Warmest Regards,

Cal Wilson

Cal Wilson
Fine Numismatic Literature
38228 Glenmoor Drive
Fremont, California 94536
[redacted]

January 14, 1986

Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

During the San Jose Convention last weekend, John Bergman of Lakewood, California, gave me the enclosed listing of Heath Detectors. I was not aware that John was doing any research into these pieces, and the information contained in this list is of little consequence; but, I thought you might like to contact John to determine what additional data he might be able to provide. I told him of your effort in this regard, and he is willing to share any information you may need.

He may be contacted at 4223 Iroquois Ave., Lakewood, CA 90713.

As I discover others who might be able to provide pertinent details on the subject, I will let you know.

Best Regards,

Cal

Cal Wilson, NLG

38228 Glenmoor Dr.
Fremont, CA 94536
May 18, 1985

Mr. Eric P. Newman
6450 Cecil Ave.
St. Louis, MO 63105

Dear Eric:

Thank you for your letter of May 14 which arrived this morning. It is always nice hearing from you.

I appreciate knowing of Mr. Tettenhorst's interest in the Stack's catalogues offered in my May 25 mail bid sale. I assume that the pieces which he might be interested in acquiring are some of the earlier sales. These pieces, for the most part, have already received bids far in excess of estimate (it's crazy, but early Stack's sales seem to be all the rage right now), and I do not believe that Mr. Tettenhorst would want to bid the large amounts that it would require to secure these pieces. In addition, I feel that it would be a bit unethical for me to postpone the announced closing date of the sale in order to accomodate one prospective bidder. What I would propose is to have Mr. T. contact me upon his return, and I will be happy to discuss the matter with him personally. There are a few of the sales which have not received bids, and if this remains the case at the close of the offering, perhaps, with the approval of my consignor, I could offer these pieces at a fixed price.

You may also be aware that George Kolbe has a similar run of the early Stack's sales in his June 4-5 auction in Crestline, California. I will be attending that sale as an agent for a number of my own customers, and I would be more than happy to also represent Mr. Tettenhorst.

Eric, I trust you understand my position in not wanting to delay my own sale. I have a duty to my regular bidders to close on the announced date; and, as is the case in all of my sales, a number of bidders will be in the shop on the 25th to examine lots, place bids, and pick up their successful purchases. Attempting to "skirt" a number of lots would only result in harming my credibility with my clientele.

Again, it was nice hearing from you, and if I can be of any service to you in the future, please do not hesitate to call on me.

Warmest Regards,

Cal

Cal Wilson

Cal Wilson
Fine Numismatic Literature
4501 Tygers Dr., Suite C
Fremont, California 94536
[redacted]

May 18, 1988

Mr. Eric P. Newman
6450 Cecil Avenue
St. Louis, MO 63105

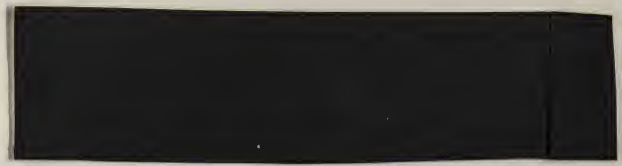
Dear Eric:

It was a pleasure talking with you on the telephone last night, and I would like to thank you again for agreeing to present a talk before the membership of the Numismatic Bibliomania Society during the ANA Convention this year.

The meeting is scheduled for 2:00 p.m. on Friday, July 22nd. At this time, I do not know the exact location; however, it will be published in the Convention Program. As far as I can determine, the only other meeting sheduled to take place at the same time is the Love Token Collectors Society.

Generally, our meetings run from two to two and a half hours in length. I spoke with Armand Champa after talking with you and he advised me that Martin Gengerke would like to make a short speech (probably about ten to fifteeen minutes) concerning his bibliography of American numismatic auction catalogues; and Nancy Green is being invited to talk briefly about the ANA library and its services. Otherwise, the meeting is all yours, so feel free to make your presentation as long as you wish. (I would appreciate it if, after you have chosen a topic, you would telephone me collect, so that I can see that press releases are prepared for various publications).

On an unrelated matter, I told Armand about your planned monograph on Heath Counterfeit Detectors, and he said that he will prepare a listing of his holdings and forward it to you. Armand probably has the largest private holding of these pieces, so hopefully he can provide an abundance of information. Listed below are several other collectors of these works. If you wish, I would gladly contact them on your behalf asking for their assistance in the project. Or, feel free to contact them yourself, as I know that they would be quite willing to share any information they have.



Eric, thanks again for your assistance in making our annual meeting a success. If you have any questions, or if I can be of any service to you, please do not hesitate to call on me.

Warmest Regards,

Cal

Cal Wilson

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

May 26, 1988

Mr. Cal Wilson
4501 Eggers Drive, Suite C
Fremont, CA 94536

Dear Cal:

Your letter and prior telephone call were most helpful and thank you for the cooperation.

My proposed talk may not be on Heath Detectors, but I do want to hear promptly from Armand Champa as to what of those he has. I wrote him for this information long ago but he indicated he couldn't get to his books as they were still packed up from moving. I never had a further answer. I would appreciate his cooperation now which he promised you he will give me. I may even have to borrow some of his items for study.

Most of the group of Heath collectors you list have cooperated with me in the past, but I'll write to Hamelberg, Kaczor and Sullivan who are new to me.

I may talk on Alvin Rust's book on Morman coins and paper money as that involves the Hoffman murders and forgeries. If two others are talking before I do, I feel I should avoid a long talk. Let me think about this.

My kindest regards,

Eric P. Newman

jah

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

May 31, 1988

Mr. Cal Wilson
4501 Eggers Drive
Suite C
Fremont, CA 94536

Dear Cal:

You asked me for the topic of my Cincinnati talk to the bibliomaniacs. It will be **"The Utah Numismatic Forgery Scandal."** It will involve forgeries of printed documents and paper money. Hopefully it might attract a decent number of people, including non members.

Perhaps the numismatic theatre could be transferred to our meeting for 3:00 PM. It might help both groups, but they may have scheduled an event already which is not changeable. Do whatever you think best even if you schedule me at 2:00 PM or 3:00 PM and take up other matters before or after I talk.

Sincerely,

Eric P. Newman

EPN:bv